Logistic Project Management

FREIGHT FORWARDERS KENYA LIMITED

freight forward thinking
INTRODUCTION

SCOPE OF SERVICES

FFK HOLDING

LOGISTIC PLATFORM

OFFICES IN EAST AFRICA

BUSINESS SUPPORT UNITS

INTERNATIONAL EXPOSURE

TRACKING SYSTEM

KEY STAFF

PROJECTS EXPERIENCE

KENYA

TANZANIA

UGANDA

SOUTH SUDAN

DEMOCRATIC REPUBLIC OF CONGO

CONTACT DETAILS
"Providing an East African integrated Turnkey Project Forwarding Services on a global scale to the Engineering Procurement and Construction Management (EPCM) Companies"  

Hanif Somji – CEO

**INTRODUCTION**

FFK has continued its large investment program on three level over the past year – heavy lift and heavy haulage ($1.3 million), logistic and dispatch platforms ($2.5 million) and East African wide Vsat based Information technology and web enable data management and processing system ($750,000) – and as such we are now ranked No 1 independent locally owned logistic service provider, and in terms of asset based logistic provider and on total capex investment we are ranked No. 1 in East Africa. The Project Services specializes in providing logistics and transport services to the resource and construction sectors. Trading since 1970 from head office in Mombasa, FFK project Services has been supplying a range of professional Logistics services for over 30 years. The range of services provided is fully described in our corporate profile and summarized as follows:

| **Front End Support** | Feasibility Studies  
| | Route Surveys  
| | Logistics Plans  
| **Procurement Support** | Expediting  
| | Status Reporting  
| | Assistance to Procurement  
| **International Freight** | Global Consolidation  
| | Freight – Air and Sea  
| | Special Charters – Air and Sea  
| **East Africa Services** | Custom Consultancy and Advisory Services  
| **Plus South Sudan** | Customs Clearance and Bond Management  
| **And D.R.C.** | Road, Rail and Lake Transportation,  
| | heavy lift and heavy haulage,  
| | Express Delivery, Dangerous Goods  
| **Supply Chain Management** | Dedicated Professional Project Management  
| | Integrated procurement, supply and logistic services  
| | Documentation Management Services  
| **Plant Relocation** | Complete Site to Site services  
| **Mobilization** | On-site management and cargo preparation teams  

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FFK Project Services has specialized in providing these services in some of the most challenging areas in East Africa, including remote areas of Tanzania, Kenya, Uganda, Eastern D.R.C., Rwanda, Burundi and South Sudan.

We are regularly required to provide service in a total green-field environment, often in areas lacking in basic infrastructure. Using specialized landing crafts and barges, FFK Project Services has often provided the initial supply chain to enable a project to go forward despite the lack of infrastructure.

With a trend developing in recent years for large projects to mobilize, FFK Project Services have earned a reputation of being one of the foremost providers of mobilization services, with over 380,000M3 of cargo mobilized in recent years. Our teams work “on-site” to prepare cargo for shipment in an efficient manner, charter vessels and aircrafts, draft road surveys and access sites, setup logistic platforms and load optimization planning, prepare convoys and their commanders, transport, haul, lift, move, carry and deliver within budget and deadlines.

With commodity values making remote area projects more viable, the diversity of the logistics services supplied by FFK Project Services combined with the full support of FFK’s specialized subsidiaries has made us a valuable contributor to the resource sector’s advancements in recent years.

“Planning and physical surveys for turnkey transport solutions”
Jeff Pereira – Assistant CEO
FFK is Kenya’s largest transport and logistics provider in East Africa and continues to expand throughout East Africa via our recent development in South Sudan through our subsidiary FASTRAK Logistics Limited. The business has experienced dynamic growth over the past 30 years and now operates in all major transport and logistics sectors through some of our subsidiaries:

**Allied Wharfage**  
Warehousing  
Material Handling

**Transeast Limited**  
Commercial Transporter  
Heavy Haulage

**Freight Forwarders Tanzania**  
Logistic services  
to Industrial Projects

**Consolbase Limited**  
Container Freight Station

**General Agencies**  
Trading and freight movement  
(Uganda)

**Multiport International**  
Port and Marine operations  
stevedoring, ship’s agency

**Fastrak Logistics Ltd**  
Rail freight forwarding  
South Sudan logistics

**Union Logistics**  
(Nairobi)  
Air freight  
Customs Clearance

**Primefuel Limited**  
Road Transportation of Fuel products and trading

*And the following partners:*

- **Civicon Limited**
- **Transpares Limited**
- **Roadtainers Limited**
- **Highway Carriers Limited**

Commercial transporters and heavy haulage

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FFK Project Services is supported by a variety of FFK business units, including:

**FFK Forwarding**
Freight Forwarding and Custom business units with branches throughout East Africa and South Sudan.

**FFK Mining Services**
Providing operational support logistics (land based) solutions to the resource sector.

**FFK Oil & Energy**
Providing specialized logistics solutions to the energy sector.

**FFK Humanitarian**
Providing in country logistic services throughout East Africa, South Sudan and Somalia to the humanitarian sector.

In addition, FFK Project Services provide centralization / consolidation services through the whole range of FFK transport businesses, with all FFK services monitored through the FFK tracking systems.
The FFK 11,000 square meters logistic platform was commissioned in August 2006 and offers a wide range of handling equipment such as heavy cranage and forklift, and other facilities in Mombasa. Within the same entity, the FFK transit yard is also fully operational with container top loaders, heavy lift cranes, a number of small forklifts, tele-handlers, weight bridges, fuel depot, dangerous goods platform, training centre, administration and communication centre, and support engineering such as power generation, drainage and flood control, electric fencing security, wireless and satellite communication and data transmission (GPS installed on trucks and escort vehicles) and workshop to attend the equipment on rotation and continually commission new equipment.
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Internationally, FFK Project Services works through a network of specially selected agency partners. While many of our global competitors boast networks of “named” offices, many of their offices are not project focused and service levels vary significantly. Our agents are all selected on the basis of their ability to provide specialized Project Logistics services under our central management; hence we believe our managed approach of establishing our network of project “specialists” enable us to provide the highest possible level of service.

“Our agents are all selected on the basis of their ability to provide specialized Project Logistics services under our central management”

Frank Duffau – Systems Controller
“It is important to note this is a web based tracking system and viewers will not require specific software to have access to the contents and to have access to the input screens for information.”

System’s developer

TRACKING SYSTEMS

Cargo Monitoring report
- From point of origin (ex-works) to final delivery on site, the shipments searches can be done in a large range of filters, giving maximum flexibility for all needs.
- Soft copies of documentation can be linked to the purchase orders and made available to all viewers.

GPS based Tracking System
- The system is capable of handling multiple truck and convoy positioning, dealing with each individual position separately.
- The system is capable of processing convoy positions and “splitting” the individual truck positions.
- Position history for each truck.
- The GPS system allows send and receive of short messages between terminal control and each truck.
- The truck position allow full customizing, thus giving us the flexibility to tailor the system completely to a specific project’s needs.
- The system is capable of “exporting” reports and enquiry screens into excel format, ensuring consistency in reporting formats.

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“Keeping our promises under any circumstance is mandatory”

Hanif Somji – CEO

KEY STAFF

Jeff Pereira
Project Manager
Account supervisor

Nurjan Kanji
Cargo Monitoring
Performance report

Hamida Khan
Personal Assistant
Secretary

H. Noormohamed
Operations Manager
Cargo Coordinator

Surendran Menon
Cost control
Invoicing

Aliya Jamal
General administration

Zaher Ibrahim
Freight station
Warehousing

H. Noormohamed
Operations Manager
Cargo Coordinator

Hasmukh Radia
International freight forwarding

Irfan Laving
Transport collection
and delivery

Said Ramadan
Sea freight import
and export

Hakim Bhaiji
Customs Clearance
Kenya Bureau Std

Henry Otieno
Air freight import and export

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This involved the complete mobilization of the earth moving equipment from Japan and Western Australia to Kenyan wharf, and involved on-site cargo preparation, documentation, transportation, staging, and shipment of over 12,000m³ of cargo on two dedicated charter vessel from the port of Kobe, Yokohama and Fremantle. First of its kind by the sheer size of the operation and the volume of equipment, FFK created and implemented logistic systems through logistic and dispatch platforms in Mombasa, load planning and optimization, convoy preparation and supervision, transport and heavy haulage, real time tracking, and most of all a complete and first ever pan-African customs clearing system applied to the mining industry in Tanzania. This system is still in use today.
When this Tanzanian miner embarked on a plant upgrade, FFK Project Services were awarded the task of managing the international and Tanzanian based logistics. This involved moving cargo from all over the world to Mombassa, Kenya, from where road transport and final delivery to site was undertaken.
FFK has been awarded for several years the supply and logistic contracts of many mines in Tanzania, thus including the mobilization of new equipment aiming at upgrading the mines’ performance. TEREX, manufacturer of one of the largest dump trucks and excavators in the world has appointed FFK and its subsidiary to clear, forward and transport super-sized equipment to site.
KENGEN power station of Kipevu and Wartsila appointed FFK for the transport and mobilization of their 6 units of 165 tons each and 2,000 metric tons of structural equipment. The station has 6 diesel engines and embedded generators each rated at 12.5 Megawatts nominal and four fuel oil tanks, two of them heavy fuel with a storage capacity of 9,000 million cubic meters each.

Another achievement through the Aggreko contract aiming at mobilizing and transporting their power generation and structural equipment to Nairobi.
Imported through a fully chartered vessel, FFK was awarded the contract of mobilization, clearance, transport and delivery of 4,000 metric tons of structural, construction, crushing plant and rolling equipment to various sites in remote locations Uganda for the construction of several road portions up country.
The mobilization of Heritage Oil rig from Mombasa based Comarco Private Berth to site – Semliki Basin – including initial road survey, logistic and transport planning, transport, heavy haulage and delivery to site within budget and meeting dead lines.
FFK and its fully owned subsidiary Fastrak Logistics were awarded the contract for the provision of logistic, clearance and transport services to the ASCOM exploration rigs and equipment from Mombasa to South Sudan.
FFK has historically worked in the areas of Easter DRC, including Bukavu and Bunia. With the emergence of new mining ventures in these regions, and being at the forefront of providing project logistic services in East Africa, we have taken on board to renew all road surveys and air accesses from Mombassa / Nairobi / Entebbe. We are also reactivating our liaison bureaus to ensure the efficiency of the supply chain management, including satellite communication, all terrain vehicles and work shops / yards to assist our trucks to and from these regions.
Dry docking, dismantling, packing, crating, shrink wrapping, sailing, lifting, conditioning, cradling, securing, lashing on MAFI trailer and exporting by sea freight to Japan, of THE ALBATROS as FFK sponsors the first China man ever circum navigating the world, following his ancestors footstep 500 years ago.

Shaun Weng

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